MOVANO CORE CONVERSION PRICE GUIDE

2 October 2012 Prices and Customer Offers





Proud Sponsor of Home Nations Football







or

VAUXHALL LEASING BUSINESS FIRST

Customer offers effective 2 October 2012 to 17 December 2012 (subject to exclusions and conditions)

* = Finance provided by Vauxhall Finance, a trading style of GMAC UK plc, subject to status, terms and conditions. Not available on all models. Applicants must be aged 18 or over. Minimum 20% deposit of VAT exclusive price plus VAT on the whole transaction.

Core Conversion customer offers^{*} Offers Effective 2 October 2012 to 17 December 2012. See back page for terms and conditions.

Once you've found the model that matches your requirements, it's time to select an attractive offer that suits you best. To find out more, please speak to your retailer or go to www.offers.vauxhall.co.uk



All models Choose one of the following offers: **EARS FREE EARS** ┿ REPRESENTATIVE **20% DEPOSIT PLUS FULL VAT**** YEARS YEARS **ARRANTY**⁺⁺ BREAKDOWN ASSISTANCE or VAUXHALL LEASING **BUSINESS FIRST** * = Eligibility restrictions apply. Please ask your Vauxhall retailer for details.

** = Finance Offer requires a minimum 20% deposit of VAT exclusive price plus full VAT on the whole transaction. Offer is subject to status, terms and conditions. Applicants must be aged 18 or over. Finance provided by Vauxhall Finance, a trading style of GMAC UK plc, PO Box 6666, Cardiff CF15 7YT.

t = 4 years or 80,000 miles.

tt = 4 years or 120,000 miles. (Base vehicle only).

Effective 2 October 2012 Movano Tipper/Dropside/Box van prices

	$\mathbf{D}_{\mathbf{r}}$	On-the-road
Model	Price (£) exc. VAT	RRP (£) exc. VAT
L2 H1 FWD CHASSIS CAB TIPPER	EAC. VAI	EXC. VAI
3500 2.3CDTI 16v 125	26555.00	27408.33
3500 2.3CDTI 16v 150	27805.00	28658.33
L2 H1 RWD CHASSIS CAB TIPPER		
3500 HD 2.3CDTI 16v 125	28155.00	29008.33
3500 HD 2.3CDTI 16v 150	29405.00	30258.33
4500 HD 2.3CDTI 16v 125 Tacho	29330.00	30133.33
4500 HD 2.3CDTI 16v 150 Tacho	30580.00	31383.33
L3 H1 RWD CHASSIS CAB TIPPER		
3500 HD 2.3CDTI 16v 125	29855.00	30708.33
3500 HD 2.3CDTI 16v 150	31105.00	31958.33
4500 HD 2.3CDTI 16v 125 Tacho	31030.00	31833.33
4500 HD 2.3CDTI 16v 150 Tacho	32280.00	33083.33
L3 H1 FWD CREW CAB TIPPER		
3500 2.3CDTI 16v 125	27955.00	28808.33
3500 2.3CDTI 16v 150	29205.00	30058.33
L3 H1 RWD CREW CAB TIPPER		
3500 HD 2.3CDTI 16v 125	29555.00	30408.33
3500 HD 2.3CDTI 16v 150	30805.00	31658.33
4500 HD 2.3CDTI 16v 125 Tacho	30730.00	31533.33
4500 HD 2.3CDTI 16v 150 Tacho	31980.00	32783.33
L2 H1 FWD CHASSIS CAB DROPSIDE		
3500 2.3CDTI 16v 125	24755.00	25608.33
3500 2.3CDTI 16v 150	26005.00	26858.33
L3 H1 FWD CHASSIS CAB DROPSIDE		
3500 2.3CDTI 16v 125	25755.00	26608.33
3500 2.3CDTI 16v 150	27005.00	27858.33
L2 H1 RWD CHASSIS CAB DROPSIDE		
3500 2.3CDTI 16v 125	25755.00	26608.33
3500 2.3CDTI 16v 150	27005.00	27858.33
3500 HD 2.3CDTI 16v 125	26370.00	27223.33
3500 HD 2.3CDTI 16v 150	27620.00	28473.33
4500 HD 2.3CDTI 16v 125 Tacho	27545.00	28348.33
4500 HD 2.3CDTI 16v 150 Tacho	28795.00	29598.33

	On-the-road
Price (£)	RRP (£)
exc. VAT	exc. VAT
27355.00	28208.33
28605.00	29458.33
28530.00	29333.33
29780.00	30583.33
28055.00	28908.33
29305.00	30158.33
29230.00	30033.33
30480.00	31283.33
25655.00	26508.33
26905.00	27758.33
26155.00	27008.33
27405.00	28258.33
26655.00	27508.33
27905.00	28758.33
27755.00	28608.33
29005.00	29858.33
28930.00	29733.33
30180.00	30983.33
30130.00	30933.33
31380.00	32183.33
	exc. VAT 27355.00 28605.00 28530.00 29780.00 29305.00 29305.00 29305.00 29305.00 29230.00 30480.00 26655.00 26905.00 27405.00 27405.00 27755.00 29005.00 28930.00 30180.00

Please note: On-the-road recommended retail prices (RRP) include number plates and delivery to retailer of £583.33 (exc. VAT), 12 months' Vehicle Excise Duty at £215.00 (£165.00 on 4500kg models) and new vehicle first registration fee of £55.00. Excludes fuel and insurance.

Effective 2 October 2012 Movano Tipper/Dropside/Box van prices continued

Model	Price (£) exc. VAT	On-the-road RRP (£) exc. VAT
L3 H1 FWD CHASSIS CAB BOX VAN 20M ³		
3500 2.3CDTI 16v 125	28985.00	29838.33
3500 2.3CDTI 16v 150	30185.00	31038.33
L3 H1 RWD CHASSIS CAB BOX VAN 20M ³		
3500 2.3CDTI 16v 125	31185.00	32038.33
3500 2.3CDTI 16v 150	32385.00	33238.33
L4 H1 RWD CHASSIS CAB BOX VAN 20M ³		
3500 HD 2.3CDTI 16v 125	31435.00	32288.33
3500 HD 2.3CDTI 16v 150	32635.00	33488.33
4500 HD 2.3CDTI 16v 125 Tacho	32610.00	33413.33
4500 HD 2.3CDTI 16v 150 Tacho	33810.00	34613.33
L4 H1 RWD CHASSIS CAB BOX VAN 22M ³		
3500 HD 2.3CDTI 16v 125	31635.00	32488.33
3500 HD 2.3CDTI 16v 150	32885.00	33738.33

Please note: On-the-road recommended retail prices (RRP) include number plates and delivery to retailer of £583.33 (exc. VAT). 12 months' Vehicle Excise Duty at £215.00 (£165.00 on 4500kg models) and new vehicle first registration fee of £55.00. Excludes fuel and insurance.

For customers requiring a tail-lift please contact Ratcliff-Palfinger on 01707 382880.

The RQU527 is a **recognised conversion** that features a 'U' frame column and fits upon the existing Movano Box Body. The flexi-lift features a robust galvanised steel frame with anodised aluminium platform and weighs approximately 150kg. Lifting capacity is 500kg. External controls are fitted as standard to nearside column.

Special price (\pounds) exc. VAT – 1850.00* including fitment and a three year warranty. Fitment can be done at Retailers or customer's premises. This is a standard tail-lift but other personalisation options are available from Ratcliff-Palfinger.

Please note that customers must specify optional Rear Roller Shutter Door as Tail-lift cannot be operated with standard fitment Twin Rear Doors.

*Pricing correct as at 2 October 2012

Effective 2 October 2012 Movano Tipper/Dropside/Box van options

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	Chass, Chass	Crew C	Price (£) exc. VAT
OPTION PACKS			
Office Pack ¹ • CD 35 BT USB CD/MP3 CD player/stereo radio/aux-in socket/Bluetooth [®] connectivity for compatible mobile phones/USB connection/remote monochromatic display/steering column mounted audio controls/four 20-watt speakers • 'Comfort' driver's seat with armrest and lumbar support • Multi-function office bench seat with folding seat back on centre passenger seat including swivelling work tray and tilt forward seat cushions with underseat stowage • Facia- mounted A4 lidded storage compartment • Retractable dashboard document clip • Additional lower front door pockets and kerb lights Sunglasses storage (driver's side) • 'One-touch down' facility for driver's electrically operated window • Bulkhead soundproofing • 12-volt accessory socket in load area • Full wheel covers (excluding RWD crew cab tipper and HD models)	0	0	465.00
Lighting Pack ² • Static cornering lights • Front fog lights • Automatic lighting control • Rain-sensitive windscreen wipers • Door-to-door illumination	0	0	245.00
Comfort Pack • Electronic Climate Control (ECC) incorporating air conditioning with pollen filter • CD 35 BT USB NAVI ³ satellite navigation with remote colour monitor/CD/MP3 CD player/stereo radio/ aux-in socket/Bluetooth [®] connectivity for compatible mobile phones/ USB connection/steering column mounted audio controls/four 20-watt speakers	0	0	1295.00
Construction Pack (RWD models only) • Air-suspended driver's seat with armrest • Locking rear differential • Tow bar with 13-pin electrics ⁴ (pack not available when vinyl seat trim is specified)	0	0	950.00
Smoker Pack Removable ashtray	0	0	40.00
SAFETY AND SECURITY OPTIONS			
Electronic Stability Programme-plus (ESP-plus) with traction control (standard on RWD models)	0	0	400.00
Front passengers' airbag with deactivation switch	0	0	250.00
Driver's side-impact airbag ⁵	0	0	250.00
Driver and front passenger's side-impact airbags ^{5,6}	0	0	500.00
Speed limiter (choice of three: 56mph, 62mph or 68mph) (56mph speed limiter standard on 4500 HD models)	0	0	75.00
Third key	0	0	50.00
Security alarm	0	0	295.00
FACIA, INSTRUMENTS AND CONTROLS OPTIONS			
Digital tachograph (standard on 4500 HD models) ⁷	0	0	525.00
Multi-function trip computer	0	0	250.00
Cruise control ⁸	0	0	200.00



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SEATING OPTIONS			
Vinyl seat trim ⁵	N/C	N/C	No-cost option
'Comfort' driver's seat with adjustable armrest and lumbar adjustment	0	0	125.00
Air-suspended driver's seat with armrest (not available when the Construction Pack, side-impact airbag(s) or vinyl seat trim options are specified)	0	0	400.00
Single front passenger's seat with armrest	N/C	N/C ⁹	No-cost option
Single 'Comfort' front passenger's seat with armrest and lumbar adjustment ¹⁰	0	0	50.00
INTERIOR OPTIONS			
Air conditioning with pollen filter and chilled glovebox facility	0	0	600.00
Electronic Climate Control (ECC) with pollen filter and chilled glovebox facility	0	0	900.00
MECHANICAL OPTIONS			
Engine-driven power take-off (FWD manual models) ¹¹	0	0	150.00
Engine-driven power take-off (RWD manual models) ¹²	0	0	150.00
Gearbox-driven power take-off (RWD manual models only)	0	0	450.00
Pneumatic rear suspension (F3500 models only)	0		2,995.00
Increased engine idle speed	0	0	50.00
Locking rear differential (RWD models only)	0	0	500.00
Tow bar with 13-pin electrics (not available on L2 Tipper or L4 Box van) ⁴	0	0	375.00
CANbus interface	0	0	125.00
Six-pin connector for conversions	0	0	50.00
Second battery (not available with single passenger's seat options) ⁵	0	0	475.00

 \bigcirc = Optional at extra cost. N/C = No-cost option.

1 = Not available with front passengers' airbag, single front passenger's seat, driver and front passenger's side-impact airbags or vinyl seat trim.
2 = Only available in conjunction with ESP (ESP standard on RWD models). 3 = Includes a three-month free subscription to TomTom Live. 4 = Unless the user qualifies for a specific exemption, vehicles operated with a trailer, where the combined weight of the vehicle, trailer and payload exceeds 3500kg, will need a digital tachograph. 5 = Not available with air railer, where the combined weight of the vehicle, trailer and payload exceeds 3500kg, will need a digital tachograph. 5 = Not available with air suspended driver's seat option. 7 = Must be specified at time of ordering as it cannot be fitted retrospectively. Vehicles fitted with tachograph include odometer display, in kilometres, replacing standard odometer display on instrument cluster. Option price for digital tachograph does not include calibration which must be carried out at an approved tachograph centre within 14 days of the vehicles registration. Please note: The legislation regarding the use of tachographs is complex and operators should seek independent advice or speak to the Commercial Vehicle specialist at your Vauxhall retailer to ensure compliance. Alternatively your local DVLA office will also be able to provide carification of the relevant legislation. 8 = Only available with multi-function trip computer. 9 = Single front passenger's seat standard on RWD crew cab tipper models. 10 = Only available in conjunction with air conditioning or ECC options are specified. Mandates six-pin connector. 12 = Only available in conjunction with air conditioning or ECC options. Mandates six-pin connector.

Effective 2 October 2012 **Movano Tipper/Dropside/Box van** options continued

	Chasseis Cab Selis	Crew Cab	Price (£) exc. VAT
EXTERIOR OPTIONS			
Long arm exterior mirrors	0	0	75.00
Front fog lights	0	0	95.00
Removable rear ladder rack and tool box (Dropside)	0	○13	390.00
Wind deflector (Box van)	0		475.00
Luton head (Box van)	0		590.00
Rear roller shutter door (Box van)	0		595.00
Retractable rear step (3500 L3 Box van only)	0		350.00
Rear light cluster protection grilles (Tipper)	0	0	150.00
All season tyres – Continental Vanco Four Season 2 – 225/65 R 16 (FWD), 235/65 R 16 (RWD) (not available on HD models)	0	0	350.00
Tyre inflation kit in lieu of spare wheel (not RWD models)	N/C	N/C	No-cost option
Two-coat metallic paint	0	0	440.00
Special paint ¹⁴	0	0	At extra cost
AUDIO, COMMUNICATION AND NAVIGATION OPTIONS			
CD 35 BT USB • CD/MP3 CD player • AM/FM stereo radio • Aux-in socket • Bluetooth [®] connectivity for compatible mobile phones • USB connection • Remote monochromatic display • Steering column mounted audio controls • Two 20-watt speakers	0	0	340.00
NAVI ¹⁵ • Satellite navigation with remote colour monitor	0	0	620.00

 \bigcirc = Optional at extra cost. N/C = No-cost option.

13 = Only available on RWD models. 14 = Special paint available at extra cost. Please consult your retailer for details. Restrictions apply and minimum quantity may be required. Fleet customers should contact their Vauxhall fleet sales manager. 15 = Only available in conjunction with CD 35 BT USB audio unit. Includes a three-month free subscription to TomTom Live.

6

Core Conversion pricing and additional information

Vauxhall on-the-road recommended retail prices (RRP)

To eliminate uncertainty about hidden costs incurred when buying a new commercial vehicle, Vauxhall publishes on-the-road prices and these are shown in the pricing tables within this price guide. The prices shown are manufacturer's recommended retail prices (RRP) unless otherwise stated, exclusive of VAT (currently at a rate of 20% which may be payable). These prices include the recommended cost of number plates, delivery to a Vauxhall retailer of £583.33 (£700.00 including VAT), 12 months' Government Vehicle Excise Duty* and the DVLA new vehicle first registration fee of £55.00*.

Please note: The RRP does not include fuel supplied by the retailer, motor insurance or any other goods or services supplied by agreement between the retailer and customer.

*Correct at time of publication – 2 October 2012.

Price protection for all Vauxhalls

Order a new Vauxhall for build in the current model year (as confirmed by your retailer) for delivery no more than three months in advance and the price you are quoted is the price you pay. This is irrespective of any subsequent price rises between placing your order and delivery of your new commercial vehicle, but you must take delivery as soon as the commercial vehicle is available. General Motors UK Limited is not liable for price adjustments caused by Government changes in the rate of VAT (currently 20%), Vehicle Excise Duty, DVLA new vehicle first registration fee or by any other applicable legislation or regulations.

Vehicle Excise Duty

The amount of Vehicle Excise Duty (road fund licence) payable on new commercial vehicles varies depending on gross vehicle weight (GVW) and European standard emissions compliance, as shown below*.

Up to 3500kg GVW	£215.00
Over 3500kg GVW	£165.00

*Correct at time of publication - 2 October 2012.

Vauxhall Extended Warranty

For complete peace of mind Vauxhall offers an extended warranty that can be purchased on an annual basis following the expiry of the original new vehicle warranty. It covers most mechanical and electrical components. Terms and conditions apply, for further details please contact your local Vauxhall retailer.

Customer Care Commitment

For added peace of mind, Vauxhall has an innovative Customer Care Commitment** that offers the following:

- Three-year vehicle warranty consisting of a one-year/unlimited mileage manufacturer's warranty and a second and third year manufacturer's warranty with a 100,000 miles limitation
- Vauxhall Assistance for 12 months from first registration (conditions may apply to Combi models)
- Six years' body panel anti-perforation warranty
- ** Warranty is only on vehicles sourced from General Motors UK Limited. Terms and conditions apply – please see your Vauxhall retailer for details.

Vauxhall Assistance

Vauxhall Assistance is provided automatically with every new Vauxhall Commercial Vehicle for 12 months from first registration and covers everything from accidents, mechanical breakdown to flat tyres. With Vauxhall Assistance help is literally just a free[†] phone call away, 24 hours a day. 365 days a year!

† Mobile phone users will be charged at their standard tariff.

Protecting the environment

Our products are increasingly winning environmental awards, both through the use of more recycled materials and by becoming cleaner and more efficient. For information on Vauxhall's efforts to achieve an environmentally sustainable future, including information on Design for Recycling, take-back of End-of-Life Vehicles (ELVs), and the recycling of ELVs, see www.vauxhall.co.uk/recycling

MasterFit

Vauxhall's MasterFit retailers offer a great service for owners of all Vauxhall vehicles. Value for money, regular offers and free check-ups, combined with the peace of mind that comes from using trained technicians and genuine parts, help keep your vehicle in peak condition at all times. Every MasterFit retailer supports our customer promise:

We are Vauxhall experts

- Fully trained Vauxhall MasterFit technicians
- We use Vauxhall approved diagnostic equipment and specialist tools
- Full access to Vauxhall repair databases and technical centres

We are transparent

• Our invoicing will clearly set out the work at the price agreed with no hidden extras

We are never beaten on price

• We will match any written like for like service/ repair quote from a local⁺⁺ competitor using genuine repair methods and parts

We are convenient

- Flexible booking times to suit you
- One stop shop for every type of Vauxhall service
- While you wait facility on stocked tyres, batteries and exhausts
- Free courtesy vehicle or local collection with annual services and warranty work

We are thorough

- 25 point safety check with any workshop visit
- No obligation advice on essential and nonessential work
- Free check for safety enhancements and upgrades to your vehicle and software
- Free 'Wash and Vac' with every annual service
- Free fitting of wipers and external bulbs with annual services
- †† A radius of five miles/20 minutes from your Vauxhall MasterFit Retailers.

Premier Service Centres

To maximise vehicle use and minimise downtime, a dedicated network of Premier Service Centres acknowledges the changing face of the commercial vehicle fleet maintenance and repair business, with its increasing emphasis on faster turnaround and less vehicle days spent off-road. With over 130 Premier Service Centres nationwide, they are committed to additional standards of customer service, over and above MasterFit:

- No appointment necessary for:
- Diagnosis (within 1 hour)
- Repairs taking less than 90 minutes
- All repairs carried out within 24 hours of diagnosis where parts in stock
- Routine service appointments within 72 hours of booking
- Access to Class 7 MOT facilities
- Full range of Vauxhall Commercial Vehicle tyres available

Core Conversion customer offers – terms and conditions

All offers described are available at participating retailers only on Vauxhall Commercial Vehicles ordered or registered between 2 October 2012 and 17 December 2012. The prices shown are manufacturer's recommended retail prices (RRP) unless otherwise stated, exclusive of VAT. These prices include the recommended cost of number plates, delivery to a Vauxhall retailer of £583.33 (£700.00 including VAT)*, 12 months' Government Vehicle Excise Duty and the DVLA new vehicle first registration fee of £55.00*. Excludes fuel and insurance. Offers may not apply to all retailer stock and are subject to availability. Vehicles illustrated may be fitted with options and accessories available at extra cost. Restrictions may apply. Please see your local retailer for full details.

*Correct at time of publication – 2 October 2012.

FINANCE OFFER

4 Years Finance Offer requires minimum 20% deposit of VAT exclusive price plus full VAT on the whole transaction. **Eligibility**: Offer only applies to private individuals, Vauxhall Partners and small businesses 1-24 vehicles (purchase only excluding B2B). All other sales categories are excluded. **Availability**: Offer is available at participating retailers only on new UK-supplied Vauxhall Commercial Vehicles. Customer is required to pay the minimum deposit plus the VAT on the total transaction price. **Finance Provider**: Finance provided by Vauxhall Finance, a trading style of GMAC UK plc. Offer is subject to status, availability and conditions. Applicants must be aged 18 or over.

4 YEAR FREE SERVICING

4 years scheduled servicing free for up to a total mileage of 80,000 miles. Offer includes routine service parts and labour, but excludes wear and tear items and other maintenance items not covered under the routine service schedule. Ask retailer for details. Offer may be used in conjunction with 4 Years Finance Offer, 4 Years Warranty and 4 Years Breakdown Assistance only. **Eligibility**: Offer only applies to private individuals. Vaukhall Partners and small businesses (1-24 vehicles purchase only excluding B2B). All other sales categories are excluded. **Availability:** 4 Years Free Servicing is available at participating retailers only on all new UK supplied Vauxhall Commercial Vehicles.

4 YEARS WARRANTY

4 Years Warranty up to 120,000 miles (base vehicle only). The warranty will expire when the vehicle has reached either 4 years or when the mileage limit has been exceeded, whichever occurs first. This offer includes Vauxhall's standard Customer Care Commitment of a one-year unlimited mileage manufacturer's warranty and a second and third year manufacturer's warranty with a 100.000 miles limitation. The warranty excludes wear and tear and serviceable items, and the vehicle has to be serviced in accordance with the manufacturer's servicing schedule. Terms and Conditions apply ask retailer for details. Offer may be used in conjunction with 4 Years Finance Offer, 4 Years Free Servicing and 4 Years Breakdown Assistance only. Eligibility: Offer only applies to private individuals, Vauxhall Partners, and small businesses (1-24 vehicles purchase only excluding B2B). All other sales categories are excluded. Availability: 4 Years Warranty is available at participating retailers only on all new UK supplied Vauxhall Commercial Vehicles.

4 YEARS BREAKDOWN ASSISTANCE

4 Years Breakdown Assistance provided by the AA including Roadside Assistance, Home Start, Relay, Relay Plus and European Assistance. This offer includes Vauxhall's standard Customer Care Commitment of Vauxhall Assistance for 12 months from first registration. Terms and Conditions apply ask retailer for details. Offer may be used in conjunction with 4 Years Finance Offer, 4 Years Free Servicing and 4 Years Warranty only. **Eligibility**: Offer only applies to private individuals, Vauxhall Partners, and small businesses (1 – 24 vehicles purchase only excluding B2B). All other sales categories are excluded. **Availability**: 4 Years Breakdown Assistance is available at participating retailers only on all new UK supplied Vauxhall Commercial Vehicles.

VAUXHALL LEASING BUSINESS FIRST

Vauxhall Leasing Business First cannot be used in conjunction with any other offers. **Eligibility**: Offer only applies to small businesses (1-24 vehicles only). All other sales categories are excluded. **Availability**: Vauxhall Leasing Business First is available on all new Vauxhall Commercial Vehicles in the Vauxhall range with different periods of hire, payment patterns and mileage parameters. **Contract Hire Provider:** Contract hire by ALD Automotive Ltd. trading as Vauxhall Leasing, Oakwood Park, Lodge Causeway, Fishponds, Bristol BS16 3JA. Contract hire is subject to availability, status, acceptance and guarantees may be required. Applicants must be aged 18 or over.

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Every effort has been made to ensure that the contents of this document were accurate and up-to-date at the time of publication – 2 October 2012. The invoice price, including delivery to retailer, factory-fitted options, accessories fitted by the retailer and number plates, is subject to VAT. The right is reserved to alter specifications and prices, and withdraw products from sale, without notice. Please note that Vauxhall retailers are not the agents of General Motors UK Limited and are not authorised to bind the Company by any specific or implied undertaking or representation. It is advisable to ensure that your motor insurance policy provides adequate cover for additional fitted options and accessories. All rights reserved. No part of this publication may be reproduced in any form or by any means, without the prior written permission of General Motors UK Limited.

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